CLASSIC | WISDOM

Integrity

There are no degrees of integrity. You have it or you don't.

by **Dr. Denis Waitley**
304 words | 2 pages

A simple motto hung on the living room wall of my grandparents' small frame house, where many seeds for my development were planted. My grandmother and grandfather didn't talk about the lines; they lived them.

> ***Life is like a field of newly fallen snow; where I choose to walk, every step will show.***

They believed you were either honest or you weren't. There was nothing in between, no such thing as partial honesty. Integrity, a standard of personal morality and ethics, is not relative to the situation you happen to find yourself in and doesn't sell out to expediency. Its short supply is getting even shorter-- but without it, leadership is a facade.

Learning to see through exteriors is a critical development in the transition from adolescence to adulthood. Sadly, most people continue to be taken in by big talk and media popularity, flashy or bizarre looks, and expensive possessions. They move through most of their years convinced that the externals are what count, and are thus doomed to live shallow lives.

Men and women who rely on their looks or status to feel good about themselves inevitably do everything they can to enhance the impression they make-- and do correspondingly little to develop their inner value and personal growth.

> ***The paradox is that the people who try hardest to impress are often the least impressive.***

Devotion to image is often for the money it can reap. Puffing to appear powerful is an attempt to hide insecurity. If only we could see many of our celebrities when their guard and pretenses were down!

The myth that all that counts is bottom-line success often leads to fleeting stardom and ultimate defeat. Ask a thousand has-beens. There are no degrees of integrity. Just as you're pregnant or you're not, you have it or you don't.

QUOTES | WISDOM |

Integrity

A select collection of quotes to Inform, Involve and Inspire on the admirable quality of being honorable, upright, whole, and complete.

590 words | 4 pages

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Denis Waitley is one of America's most respected and beloved authors, keynote lecturers and productivity consultants on high performance human achievement. He has inspired, informed, challenged and entertained audiences for over 25 years from the boardrooms of multi-national corporations to the control rooms of NASA's space program. Denis has been voted business speaker of the year by the Sales and Marketing Executives' Association and by Toastmasters' International and inducted into the International Speakers' Hall of Fame.

With over 10 million audio programs sold in 14 languages, Denis Waitley's CD album, *The Psychology of Winning*, is still the all-time best selling program on self-mastery. To order this Best-Seller or his newest release, *The Platinum Collection* and save 30 percent, please use our affiliate link to Jim Rohn's website, where all Denis Waitley's products are available:
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