

"Make your life a Masterpiece"

Your whole life can change in an instant— the day you decide WHO and WHAT you're committed to HAVING and BEING in your life.

by **Johnna Parr**

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It is always a pleasure for me to share my story and experience with this wonderful industry of Network Marketing.

My background was corporate recruiting. I left the workforce in 1993 to start a family and was a stay at home mom for 5 years, when I was faced with becoming a single mom. I thought my only option was to go back to work full-time. It was at that time that I was introduced to Team National by a business acquaintance. He was working full time for a Pharmaceutical company and called me from his lunch hour.

He had me listen to an informational recorded message, and then introduced me to a couple of people that shared their story of savings and earnings. I have to admit, I was skeptical, but intrigued. When I took a look at the video, I saw immediately that I could save money by becoming a member. If I never recruited a single person, I would be money ahead.

I also saw how I could build this business, part-time, around my 2 and 4 year old daughters, and build a substantial residual income as well.

By the end of my first year I doubled my corporate recruiting income, while still being a full time mom.

Matt Parr, the gentleman who introduced Team National to me, walked away from the Pharmaceutical Company in 4 months. His part-time business was out earning his full time job. After about a year of working together, we worked so well together, we wound up falling in love and getting married.

Our business has continued to increase and flourish. After we got married, we were able to get out of debt. We paid off the credit cards, bank loans, and cars. We also paid off our mortgage 25 years early. Today we are earning over four times what our corporate incomes used to pay us, but are able to do this while having the free time to enjoy our life.

So, how do YOU go from where you are to where you want to be?

First of all, understand that our lives are made up of decisions and choices.

My life today is so positive and full of joy because I CHOOSE to be positive and full of joy. I have decided that this is how I am going to live and be.

It wasn't always like that for me. The Johnna of today is a world apart from the Johnna when I was introduced network marketing. I was miserable and negative, I felt like a failure. And most of all I was scared. My marriage was dissolved; my children were going to be raised in a broken home. I was going to be single mom. If I had goals back then, which of course, I didn't, these would not have been any of them.

I was saddened at this course of events that took place in my life. When I was introduced to network marketing, my upline leaders encouraged me to start dreaming again. Asking me "What's your dream?" I don't know if I can speak for any of you, but, I wasn't necessarily in the dreaming mood. I was surviving, not thriving. I was broke. I was behind on my rent, I was in credit card debt, I was behind on my phone bill, I was behind on my

electric bill... I figured out that I was one electric bill away from being Amish. It is so nice to be able to laugh about it now.

I was strongly encouraged to read books. I wasn't a reader then, I am a reader today.

I read books by Anthony Robbins, Jim Rohn, John Maxwell, and “*The Greatest Networker in the World*” by John Milton Fogg*... anything that I could get my hands on that could help me improve my life and my attitude, I devoured.

I realized something very crucial by reading these books—

Formal Education will make you a living; Self Education will make you a fortune.

I started to wake up and take control of my life. It made me realize that where I was at that time, was a direct result of every decision I made along the way. Not just the big decisions, the little decisions that I was making day in and day out. Where I was physically, emotionally, spiritually, in my relationships, and financially were a direct result of those decisions.

It would have been very easy for me to play the victim, to cast blame, it's this person's fault, it's the economy's fault, and it's my upbringing's fault. I had to stop blaming and feeling sorry for myself. And I had to take full responsibility for where I was in my life. Was it easy? NO! Was it necessary? YES!

I had to take responsibility for all of the decisions I was making up to that point in my life. I had to feel the weight of it. Initially it didn't feel very good because I hadn't been making very good decisions. But when I sorted it all out the weight lifted, *amazingly*.

***It was in that single life altering
MOMENT, I realized that if I am
where I am because of the
decisions I have made along the
way, that means I can change my
course with the decisions I make
today into the future.***

I felt empowered, enlightened and in control. I could literally shape my future. I decided from that moment on to make my life a masterpiece and become who I was meant to be.

Different actions produce different results. If we want to take control of our lives, we must take control of our consistent actions. *It is not what we do once in a while that shapes our lives, but what we do consistently.*

What precedes action? **Decision.** What determines what actions we take? **Decision.** Anthony Robbins writes "It is in the moments of your decisions that your future, your destiny is shaped."

***The decisions that you are
making right now, every day will
shape your future.***

My whole life changed in an instant— the day I decided WHO and WHAT I was committed to HAVING and BEING in my life.

In order for me to get where I wanted to go, I had to simply take ACTION. Every ACTION I took in my business brought me closer to my goals.

What helped me make the decision to take action was to keep my eyes focused on the prize. I had to have total Faith and Belief that this was going to work for me and I was going to the top.

This isn't any different than any new business. All new businesses are founded on hope. When there is no faith in the beginning, there is no hope of winning.

How do you show faith??? How do you show belief?? You simply get out of the boat. It is living and professing as if it already is happening. I believe that what you CONFESS you POSSESS. Words work. The words that come out of your mouth every day will take you to new highs or to new lows. Understand that no one believes YOU more than YOU do. Speak confidently toward your dreams, claim your prize, speak it all into existence and make the decision to take action.

In order for you to be a hero for your team and your people, in order to be someone who walks in faith and demonstrates belief to your team, you have got to do something that teaches them to believe.

What are you doing? What have you done today? What have you done yesterday that demonstrated to your team and your prospects that you believe more than they do?

Which means, as the Leader, I have to *do* more, I have to *believe* more, I have to *show* more, I have to *read* more, I've have to be more *giving*, I have to *serve* more, I have to be more *energetic*, I have to be more *positive*, I have to have a bigger *dream* than those that I lead.

If our dreams and our visions are smaller than those that we lead, we cease to be the leader.

Make the decision today to take ACTION and DESIGN your life. It is never too late to become who you were meant to be.

* "The Greatest Networker Platinum Double Book" by John Milton Fogg is available by going here: [The Greatest Networker Platinum Double Edition](#)



Johnna Parr's professional background was corporate recruiting. She was introduced to Team National in 1998 when she was a single mom. Her first year, she more than doubled her corporate income. She then became married to the love of her life, her friend, mentor and coach, Matt Parr, the man who introduced her to Team National. Johnna enjoys being a full time mom to her two daughters, Sabrina and Monica. She has a passion for this industry and has a love of serving others.

Johnna is a Double Platinum Presidential Director, Team National's highest level of achievement, sits on the Chairman's Executive Committee, and is regarded as one of the most dynamic and inspirational speakers and teachers of the industry.

Johnna and Matt Parr's business is currently experiencing record growth throughout the United States. Their mission statement is "Don't strive to be a KING and override a dynasty, strive to be a KING MAKER and override MANY DYNASTIES."

To contact Johnna Parr: johnna@mjparr.com