

It's about Developing Others

5 quick and easy ways to show your appreciation and boost team morale

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As we build a network marketing business we are developing others. Working with our organizations can be richly rewarding on both a personal and professional level. Your group will give more time, energy, and focus to the cause of building a business when they feel important. Your next question should be, *"What can I do?"*

We are going to give you 5 quick and easy ways to show your appreciation and boost team morale.

1. Have Fun!

Pick a theme and schedule a time. Be creative you could have a "Get to know your leaders" call. Several leaders reveal personal information that is not well known about them. Then the group is given the question which leader did And allow the organization to make the best guess.

2. Say Thank-You

This requires you to write a personal note that shares about the impact on your life and the life of others they have had. You can send it using an e-card service.

3. Hold a contest

There are always promotions to reward business results but how about the MVP award for simply being an outstanding team player. Allow the team to submit nominations and vote on the winner.

4. Apply the 30 second rule

In the first 30 seconds pay a compliment to everyone you speak with. Make it genuine. First impressions are everything!

5. E-mail recognition

Everyone enjoys being appreciated. In your weekly e-mails create a section for recognition. Spice up your e-mails with fun graphics, new fonts, and bold colors.

***You may have heard the saying
no one cares how much you
know until they know how much
you care.***

***By implementing these simple
techniques into your business
people will know that you care
about them and truly appreciate
their hard work.***



Ariana Reed, an Industry Leader, is a member of the DRA. She values the network marketing industry and feels that supporting Distributor Rights through education empowers all of us. Through a democratic procedure the DRA has published a book of standards to benefit everyone. You can visit their website at www.mlm-dra.org