

COLUMN

Expect Miracles

BELIEVE! BE LOVE!

Feel the love first... the team will follow!

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Loving your team requires big values, a little humility, straight talk, a genuine point of view and a sense of humor.

It's getting into and staying in conversation with each and every individual

It's celebrating the \$225/week saved on childcare and the \$25,000 donation to a favorite charity in equal measure and with authentic joy.

***It's refusing to tolerate 'playing small'...
and holding yourself and each team
member as capable, competent and
successful.***

It is NOT about being awakened for a 2am feeding of the ego of a downline member who is high on enthusiasm and low on courtesy. That would be loving your child and it never serves to confuse the two!

Loving your team results naturally from a willingness to LIVE OUT LOUD and be a model of authenticity and integrity, including the capacity to own it when you fall out of integrity. It's trusting love to be large enough to hold all of our humanness while holding the space for each of us to step into our success.

Remember the little ditty from childhood... "First comes love, then comes marriage..."? The best teams, the most successful teams, the teams that grow, expand and thrive for years, are the ones where love comes first and forms the basis of the 'marriage'/partnership.

***BELIEVE... BE LOVE... and the team will
thrive!***

Namaste,
Mary K

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EXPECT MIRACLES!
