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Expect Miracles

So what's NEW?

When the new is surpassed it becomes the 'old' - Welcome to our ever expanding industry!

by **Mary K Weinhagen**

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I *LOVE* network marketing more every day! For one thing, the very fact that we are having a conversation about "old school vs. new school" network marketing speaks to how vital, dynamic, and *ALIVE* the industry is today!

> ***New inspiration, new thought, new action – this is the grand experiment of life. Applied to network marketing it moves us from what is no longer working… to what might work… to what WORKS!***

From the old school stance of focus on recruiting, new school brings in a balance of business builders with customers.

From the old school stance of pressuring everyone to join and buy, new school suggests letting go of the 49 in 50 uninterested and focusing on the one who connects with what we have to share.

From the old school stance of speaking in generalities, hype and techno-babble, new school recommends taking time to listen to people and having conversations free of "seller talk".

From the old school stance of leading with your opportunity to the conversation about leading with opportunity *or* product, new school

invites us to simply follow our personal inspiration and lead with whatever floats our cork, knowing that we will then attract those that resonate with us, increasing the likelihood of success for everyone.

Both old school network marketing and new school network marketing say do these things that work, over and over and over again. And that makes sense, as far as it goes. I don't advocate reinventing the wheel and at the same time I recommend staying alert to your inspiration, following your hunches and testing, testing, testing.

> ***When you start experiencing positive results then share what you did with the understanding that once again… the new school network marketing becomes newer!***

Here's to living on the leading edge!!!

Love and appreciation,

Mary K

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EXPECT MIRACLES!

The best *thing about network marketing for me is that it asks... even encourages... me to seek out people who are willing to explore and share their dreams and vision. It gives me reason to invite people to share— from their heart— early in our relationship.*

I love this because sharing dreams and clarifying vision puts us together in an energy that feels so good— so alive. It opens us up to take inspired action, which consistently results in greater and greater levels of success. What a joy sharing this kind of ride with others!

— Mary K.

"What I admire most about Mary K. is that she literally and figuratively incarnates one of my most treasured quotes: Dag Hammerskjöld's *"To all that has been— Thanks. To all that will be— Yes!"* She speaks about the joy of sharing this 'ride' with others. Mary K. IS the joy— to know and to work with."
— JMF