DUPLICATING | WISDOM

Duplication with Appreciation

A First Person Report from the Front Line

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727 words | 4 pages

You can't turn around these days without hearing someone in Network Marketing (heck, anybody in Sales) buzzing about the Secret and the Law of Attraction.

I wanted to see what it was all about so I went to the Source.

On November 10th I went to the Abraham-Hicks workshop in Orlando, FL with my beloved Maran. It was the culmination of an incredible 5 month road tour around the country.

We had volunteered to help with the hosting duties, signing people in, that sort of thing. It's something we like to do and we always have a lot of fun, so we were there early.

Maran got an assignment right away greeting the attendees. She's really great at that stuff. I, on the other hand, followed the suggestion to go in and find a seat.

The room was empty except for two or three people doing set up. Only a couple seats looked to be reserved, so I took two on the aisle in the front row, sat down and waited for the show.

The day was really splendid. Really, really, splendid.

At the end of the day I raised my hand and Abraham called on me. I was in the Hot Seat but there were only a few minutes left.

I asked:

Appreciation. You've used the word a lot, and other people have used it, but what is it really? Because I read the definition and it was something about "to see the nature of" or "to increase the value of". And I use appreciation to turn downstream. And I wondered if you would expand on that.

I got Appreciation that day. Straight from the Source.

Here's what I can tell you. It's extremely easy to duplicate.

Babies can do it. Have you ever seen one smile?

Now I hope you know what I mean. It's easy, easy, easy to duplicate appreciation.

There are three steps to learning to increase your ability to appreciate in a pro-active way that will enhance your interactions with your downline in whatever activities you're engaging in that you would like to duplicate.

The first is to ask.

I asked Abraham about appreciation because I really wanted to know. I was very clear that day.

Most of the time I'm really not so clear in my asking. My asking often seems to be running on auto pilot, or auto responder maybe.

Still that's the first step. Take a look at what you're asking. You can feel it if you try. The best way I've found to clarify one's asking is to practice some form of meditation regularly, preferably at the beginning and end of the day.

This quiets your mind and allows your intuition and inspiration to come in to play.

The second step is answering. Now we all come from different faith backgrounds, but I think we are beginning to come to a more common understanding of God. So from an ecumenical point of view I will simply offer that answering is done by God.

Immediately and completely, which leads to the third step.

Allowing. Allow, allow, allow. Let it in, let it in.

So everybody is trying to figure out Allowing. How do you do that? What do you mean let go? I've got work to do here!

Well here it is, the key to Allowing:

Appreciation.

When we can grasp the real meaning of Appreciation, and as we learn through our personal practice of it, we will see that we have been gifted with ability beyond measure:

To see others as God sees you.

And when you're able to do that, my friends, duplication will be a breeze.

Namaste,

David

"attention with appreciation leads to inspired action"

David Banta and his amazing wife Maran turned in the keys to their condo in Jacksonville Beach, FL in early June of 2007. They have spent the summer traveling around the U.S. connecting with Maran's team members and building Maran's network marketing business. As avid followers of Abraham Hicks they are purposefully following their inspiration and manifesting the life of their dreams.

David, in addition to being a 'master builder', was a past President of the Board at Unity of Hollywood and has participated in coaching intensives through www.GreatestNetworker.com/davidbanta