

Profits are Better Than Wages

by **Jim Rohn**

407 words | 2 pages

My mentor, when I was 25 years old, dropped a phrase on me that changed my life forever when he said,

***"Profits are better than wages.
Wages will make you a living;
profits can make you a fortune."***

You know it is a bit difficult to get rich on wages, but anybody can get rich on profits. Profits change your whole attitude, even if you start part-time. Whether it's part time on your entrepreneurial business, network marketing company or service business.

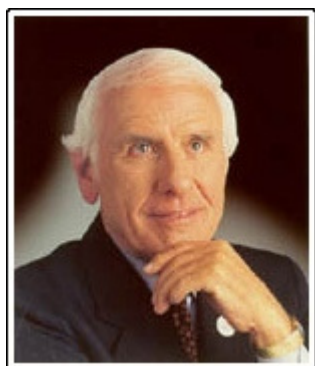
It can be a landscape business in the summer or hanging Christmas lights in the winter. It can be training, consulting or tutoring. It can be your hobby such as painting, writing, crafts, woodworking, computers or cooking. But once you start investing even part time effort into your own business, you will find how much more exciting it is to get up in the morning and go to work on your fortune, even if you're only spending a few hours a week doing it.

How empowering it is to be able to go to work on your fortune every day rather than going to work to pay the rent.

***Now - it is noble to go to work to
pay the rent, but if you could also
parcel out part of your time - go
to work to make your fortune.***

Your whole attitude changes; your spirit changes. It is in your voice. It is in your face. It is in your gestures. And then you can say, "I am now working full-time on my job and part-time on my fortune because I found a way to make profits." Wow!

And I will know what you mean.



Jim Rohn is considered to be "America's Foremost Business Philosopher". He's been delivering his life and work-changing seminars for over 39 years... addressed over 6,000 audiences and four million people worldwide... he's the recipient of the 1985 National Speakers Association CPAE Award... authored 17 different books, audio and video programs... and, Mr. Rohn is internationally hailed as one of the most influential thinkers of our time.

To subscribe to the FREE! Jim Rohn Weekly E-zine, use our affiliate link here: JimRohn.com and receive 20-60 percent off on all audios, books and tapes. Also, you can review the complete Jim Rohn archive of articles, vitamins for the mind, Q and A and more.
