PERSONAL GROWTH PROFESIONAL DEVELOPMENT | TRAINING

What is Your Personal Style?

As unique as a snow flake, that is the uniqueness of your personal style!

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As unique as a snow flake, that is the uniqueness of your personal style! Why is that important to know and remember? This is a people business.

> ***We're not changing transmission oil or doing bookkeeping, we are interacting with people!***

People who are our customers, people who are a part of our business building team and most of all you! Yes, you!

Your Personal Style will dictate the most comfortable way you will do your business, and you know if you hate the way you were told how you were "supposed" to do the business, you will not do it and will quit. If you understand this one point about yourself it will be easy to understand it about those you work with. I'm not saying that basic training is not important, I'm saying how you work with people in your own unique style is the thing that will ultimately dictate your success. Let's explore some ways to develop contacts and prospects.

There are many ways to fill your "pipeline" of people to contact so they become prospects and ultimately customers and business builders:

1. Make a list of 300, 1,000, or 5,000 people you know, or have ever been in contact with to let them know about your business and product or service you are marketing.

2. Purchase a list of 1,000, 10,000 or 50,000 people to call to let them know about your business and product or service you are marketing.

3. Stay up at night (or you're already up) and contact people on the web through chat rooms or other social networking sites to let them know about your business and product or service you are marketing

Now do you see the theme that connects the three ways to contact people, to let them know about your business and product or service you are marketing! There are many more ways to let them know about your business and product or service you are marketing, but these three are very common and they take three different personal styles and if you are comfortable with one of the three chances are you will not be comfortable with the other two. Knowing this wouldn't it be important to understand the personal style of the business builders in your group?

Sure it would!

Getting to know your personal style will help you in understanding your team. There is almost no wrong way to build your business and there are many right ways to do it.

Here is the good news…

TheNetworkMarketingMagazine.com has about 175 trainers, leaders, coaches that teach business building methods. You will NOT resonate with all of them, but you only have to find one that will put you on a track to increase your skill level and competence to double your business with in one year. As a mater of fact, I feel so strongly about this that I will put my money where my mouth is and offer you our readers a

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don’t at least double your income in your network marketing business within the next 12 months, I will refund the subscription price you paid for the year’s subscription. Is it a deal? Here’s to doubling your income!

Aim high!

George Madion