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Daily 8 - Duplic8

The only thing left is for you to take steps consistently in the direction of your destination.

by **Mary K Weinhagen**

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My coach emphasizes the importance of SSDA (*single, specific daily actions*). My company shines with the Daily 8 steps to success. And none of that means anything unless *CONSISTENTLY APPLIED!*

It fascinates me how much time I spent resisting the obvious, despite hearing that it works, seeing it work and even experiencing it work in my life and business.

> ***The truth is... a few simple steps repeated over and over again will bring you to your goals. That's the beauty and power of consistency.***

Just any steps won't do. I remember hearing a leader say that when he's working his business the question foremost in mind is, "Will taking *this* action move me in the direction of success?" When you're clear about where you're headed it becomes easier to know what step to take next.

Whether you're planning a road trip or a trip through the Mall, if you have a specific destination there are two things you need to know. *Where you are* and *where you want to end up*. Without those two pieces you may, eventually reach your destination but it's bound to take you a lot of time and money wandering around. With clarity about where you are and where you want to be you're in a great position to create a map.

The benefit of a map is that you not only know which direction to head in you also have an idea of which steps to take. The only thing left is for you to take steps consistently in the direction of your destination. It works that way in your network marketing business too.

Your map may look something like the following:

- Training
- Build your list
- Make Contact
- Share a sample of product
- Follow Up
- Set up a new customer or business partner
- Personal Development
- Use Your Product

One single action in each of these specific areas each day you work your business will result in you successfully building a network marketing business.

The key is consistently taking the same steps and teaching your team to do the same!

Have **FUN** my friends,
I appreciate you!

--Mary K

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EXPECT MIRACLES!

The best thing about network marketing for me is that it asks... even encourages... me to seek out people who are willing to explore and share their dreams and vision. It gives me reason to invite people to share— from their heart— early in our relationship.

I love this because sharing dreams and clarifying vision puts us together in an energy that feels so good— so alive. It opens us up to take inspired action, which consistently results in greater and greater levels of success. What a joy sharing this kind of ride with others!
— Mary K.

"What I admire most about Mary K. is that she literally and figuratively incarnates one of my most treasured quotes: Dag Hammerskjöld's "To all that has been— Thanks. To all that will be— Yes!" She speaks about the joy of sharing this 'ride' with others. Mary K. IS the joy— to know and to work with."
— JMF

In addition to editing the articles for TheNetworkMarketingMagazine.com, one of the projects Mary K is involved in is partnering on a series of 30 Day Marketing Experiments. You're invited to stop by and pick up a tip, resource link and/or the benefit of learning from the experiences of Mary K Weinhagen and Jackie Lee at the 30 Day Marketing Experiment Blog