

Look in the Mirror

Where It All Begins...

by **Chad Bumgarner**

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"Leadership is Influence" - John C. Maxwell. What do you think about when you read that quote? What thoughts are running through your mind right now about the topic of *Leadership*?

We get up every morning, and many of us... probably most of us, have the same routines. Usually it begins standing in front of your bathroom mirror. A lot of people look in the mirror and don't like what they see. Right there, in my opinion, is where it all begins. It starts and ends with the person that's looking back at you!

I always tell people, when I'm mad or frustrated in my business...the only person I'm truly upset with, is the one who's looking back at me in that mirror every morning and night!

Society is in desperate need of true leaders today and I believe it's those of us who are in this awesome industry, *Network Marketing*, who are going to make the biggest impact on this country and world over the next couple of decades!

I've heard it said many times..."**If you want to be successful in life. Observe the masses and do the opposite!**" That means, continue to do what you're doing in this industry! Get out there and share the wonderful news about what you have your hands on with everyone you

know, and everyone you run into... on a daily basis! I'm from a town of 23 people and it's easy for me to get out and meet people... so there's no excuse there!

Read books like, "*Leadership & Self-Deception*" by The Arbinger Institute. Anything by **John C. Maxwell**, **Zig Ziglar**, **Brian Tracy**, even the book, "*Wooden on Leadership*" by John Wooden... the famous UCLA basketball coach! Listen to as many audios as you can that pump you up everyday and continue to fuel that fire that is burning deep, down, inside of you... of wanting to make a difference out there in this crazy world of ours!

Focus on improving yourself and forget about all the outside influences like the negative news that's everywhere we seem to turn today!

Keep moving forward in this game we call....*life*! I always tell everyone..."Today is a Brand-New Day and Is the First Day of the Rest of Your Life!" Make it count! Let's get out there and change people's lives!

Many of our family and friends, whether we realize it or not, are praying for something to come into their lives right now.... we have what they deserve!

I'll close with a quote from **Matt Parr**, one of my favorite *Leaders* in the business that I'm in. One of **Matt's** famous quotes is..."**A Leader of One May Someday Be a Leader of Many, but If You Can't Lead One (yourself) You Probably Won't Ever Lead Any.**"

Work harder on yourself than you do on your business! Stay plugged into this awesome online magazine & I look forward to talking to many of you very soon! **Make it a great day!**



Chad Bumgarner was born and raised on his family's farm in Nebraska. He currently lives just outside a small town called, Strang, with a population of "23" people.

Chad's education began @ a small school in, Strang, where he remained through the 3rd Grade. He then finished out his elementary school years in Geneva, Nebraska, and graduated from Geneva High School in 1996.

Chad attended "4" different colleges around Nebraska, over the course of about 5-6 years. Over those years, Chad worked in the Sports Department @ a local CBS affiliate. He was a DJ on a small college radio station, and he worked @ HuskerVision for the University of Nebraska for a couple months. His dream was to work @ ESPN on the "College Football Gameday" crew. He felt he was on his way there, and for whatever reason, felt called to be back home. After a period of working back on the family farm, he thought he'd made the biggest mistake of his life, leaving his dream of working @ ESPN, behind. Well, like many have said...when the good Lord closes one door, another one opens. That's what happened to Chad, back in March of 2004.

By simply over-hearing some friends talking one night, he was introduced to Network Marketing for the first time! The statement, "You Can't Say the Wrong Thing to the Right Person" certainly pertained to him. The rest, they say, is history, or what Chad likes to call it...a Dream in progress!

What Chad loves, more than anything, about Network Marketing, is the ability to help many people achieve their Dreams and Goals!

An aspiring author, Chad has plans to write his first book, over the next couple years and share his excitement about this industry with as many people as he can!

Taking his Network Marketing business to the very top level, and finding the "woman of his dreams" to share his life with, are among some of his current plans, over the next 1-2 years! Stay tuned!
