

What are you willing to do? (To make your dreams come true)

Do you have the determination of Rocky? Refuse to give up your dreams!

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Are you willing to do WHATEVER IT TAKES?

***What are you willing
to do to completely
transform your life
and become
financially free with
so much money that you can't
spend it all?***

As a member of the Team of Champions you are being taught everything you need to know to become immensely successful and earn multi-millions of dollars. But it won't just happen... you have to make it happen.

Becoming successful is a process.

Ta tat tuh ta tat tuh tuh ta tuh ta ta.

http://music.download.com/3612-5_32-0.html Go ahead click on it... listen to it while you are reading today's lesson.

Well we all recognize that as the theme song to the movie Rocky.

Undoubtedly one of the best Rags to Riches American Dream Stories ever.

A broke debt collector in Philadelphia, PA Rocky Balboa has a dream to be a great boxer. He turns his dream into a goal and works toward achieving his dream against all odds. If you ever saw the movie you remember the...

Early morning runs through Philadelphia.

Punching meat in the meat warehouse.

Climbing up and down the steps of the art museum.

Rocky was willing to do whatever it took to transform his life to become the best boxer, no matter how difficult, no matter how painful... he not only was willing to do what it took he actually did what it took.

And while he was training and preparing he kept his eye on his goal which was the prize for being a Champion.

The most amazing thing is the story behind the Movie.

Sylvester Stallone as a small child decided he wanted to be in the movie business. He wanted to inspire people. When he was born he was pulled out with forceps. That's why he talked funny.

He tried to get acting work by going to every agent in New York City. They all told him he looked stupid and talked funny and to get out. (Have you tried a few MLM companies that either went out of business or just did not work for you?)

He just kept going from agent to agent. Finally one day he stayed overnight in the agents office waiting for an interview. The guy hired him for a 20 second spot in a movie where he was a thug who got beat up.

(Do you feel like you have been beaten up? Well hang in there, hope is on the horizon.)

He refused to get a job.

It was cold one day so he went into the library to get warm. He sat down at a table where there was a book by Edgar Allen Poe. He started reading and got inspired to write. He wrote his first script and sold it for \$125.00.

He hawked his wife's jewelry.

He needed money to buy food so he took his dog to the corner liquor store and stood out front trying to sell his dog. He was asking \$50.00, finally a guy paid him \$25.00. (If I recall he eventually bought his dog back).

What are you willing to sell to afford the seminar or convention that just could be the event that would inspire you to succeed? Be willing to SACRIFICE to make your dream come true.

Two weeks later he was watching a fight between Muhammad Ali and a white guy. The white guy kept getting bludgeoned but kept coming back for more. Sylvester got so excited... He said this is a great plot for a movie. He stayed up all night. He wrote for 20 hours straight and scripted the movie ROCKY.

He took it to one agent after another. They all said it is stupid, sappy, too predictable...

He did not give up. He kept going from one agent to another until finally a group offers him \$125,000 for the script. He says "I'll accept but I must be Rocky."

They laughed and said; Take it or leave it. He left.

They called him back and offered him One Quarter of a million Dollars if he would NOT be in the movie. (They felt Ryan O'Neil would do a much better job and was well known)

He refused again. (Are you refusing to give up?) They called him back and offered \$325,000 if they could do the movie WITHOUT him being in it.

Sylvester Stallone still refused so they offered him \$35,000 plus a percentage of the film to do it WITH him playing ROCKY.

The lesson here is to REFUSE TO GIVE UP ON YOUR DREAMS!

Of course we all know by now that the rest is history.

The moral of both stories is not only does it take physical toughness, it takes mental toughness.

Mental toughness is doing what you know you have to do, even when you don't feel like doing it.

It's doing whatever it takes. It is making one more phone call when everyone else quit for the day. It's collecting a few more business cards from potential prospects before going home for the day. It's getting up an hour earlier to read your affirmations and read your scrolls from the book the Greatest Salesman in the World. It's reading your scroll three times before going to bed if you had not read it first thing in the morning and again in the afternoon.

It's reading twenty pages in a book if you neglected to read the 10 pages you were supposed to read the day before or 50 pages on Friday if you did not read the 10 pages a day Monday through Thursday.

Start by setting action goals. Actions you can take right now, today; and actions you can take when you wake up tomorrow morning.

Set small short term goals for tomorrow BEFORE you go to bed tonight. Make them easy enough to be attainable yet difficult enough to require some effort and commitment.

How many strangers will you introduce yourself to?
How many cards or flyers will you pass out today?
How many business cards will you collect today?
How many phone calls to prospects will you make today?
How many times will you read your scroll from the book "The Greatest Salesman in the World" today?

Then set your goals a little higher for the next day.

At the end of the movie he held up the world Championship Belt and said;
"Yo , Adrienne, I did it!"

One year from today you can hold up a \$50,000 check for the month and say;

"Yo, _____, I did it!"
(Fill in the blank with your spouse, parent, children)

There once was a very cautious man, Who never laughed or cried, He never cared, he never dared, He never dreamed or tried, And when one day he passed away, His insurance was denied, For since he never really lived, They claimed he never died.

So live life to the fullest! Dare to dream and dare to do "whatever it takes".



Paul Morris is a very successful Network Marketer who has built some of the largest and fastest growing downline organizations in the Network marketing Industry. He lives in Sunny South Florida, and is happily married to his wife and business partner Sandy. Paul and Sandy have three children and three grandchildren. Much of their life has been involved with Scouting and Outreach Ministry. Paul does consulting and is available for Public Speaking and Training Seminars. Whether it is a group of 14 in a living room or a crowd of 14,000 in an auditorium, Paul is sure to have them laughing, crying, and ultimately motivated and inspired to become all that they are capable of becoming. Paul can be reached at 954 785-9303 or via e-mail paulmorrisFL@yahoo.com
