MOTIVATION | PERSONAL GROWTH | PROFESSIONAL DEVELOPMENT

It's Easy... Just the Basics

When You Put Your Mind to It

by **Chad Bumgarner**

1084 words | 4 pages

Have you ever been in a situation where you're casually observing someone, just watching what they're doing, and it seems like whatever it is that person is doing... is effortless? It's just like that in Network Marketing! When you love what you do, this business is easy! Has it always been that way for me? NO! We all have a long way to go, but start today, and like a mentor of mine, Matt Parr, says...

"Just Keep Getting a Little Bit Better Everyday."

Some of you reading this won't even understand what that last statement meant. I know I didn't, just a few years ago. There are days where everything can seem really hard or you just don't feel like anything is working for you. Then there are days when it feels like everything is coming together, and you just know you're taking your business to the top! Have you ever felt that? You know what I'm talking about! That feeling inside of you that you just can't quite describe to anyone? Then, for whatever reason... it's gone! In my opinion, that's a sign or feeling from God.... giving us all a glimpse of what it's going to feel like everyday, when we're at the top of our respective businesses!

Some of this article may seen kind of plain to many of you, but if I can reach just one person who's reading this... maybe someone who's struggling in their business, and doesn't know what to do or where to turn... then it's worth it! *Keep Getting a Little Bit Better Everyday!* Read

the books, listen to the audios, associate with the right people! Just call someone up, and talk to them! Let their excitement rub off on you! Go back and read the book, **"The Greatest Networker - Platinum Double Book"** That book always brings things back into perspective for me!

Yeah, it may be tough for you right now, but just hang in there!

> ***The only way you can lose in this business, is if you quit! Don't ever even entertain those kinds of thoughts!***

Some days it may be hard, and you don't feel like doing anything! Like another great friend/mentor of mine, **Les Whitaker** says to do is *3 Basic Things to Do Everyday.* I've actually added a fourth one to the list. They are:

1) Read 10 Minutes in a Personal Growth Book

2) Listen to 10 Minutes of a Positive CD

3) Contact 1 New Person on Your List

4) Meet 1 New Person & Add Them to Your List

Just get really good at talking to people! You don't even have to "prospect" them. Just find out about them! Some of you are saying, "but I just don't like talking to or meeting new people." Well then, this industry isn't for you! It all relies on people! Not any specific person, so if you're constantly after, Joe... *"If I could just get Joe in my business, everyone will get in!"*

I used to be just like that, but it's actually a lot more fun meeting new people, and getting to know them! Just practice, and *Keep Getting Better Everyday!* The day will come where it'll all seem very easy to you, and you'll wonder how it happened! Here are a couple books & CD's to check out, that'll help you on your Journey to your Dreams and Goals!

Books

1) **"The Greatest Networker - Platinum Double Book"** - John Milton Fogg

2) **"The Seasons of Life"** - Jim Rohn

3) **"Twelve Pillars"** - Jim Rohn & Chris Widener

4) **"Love Your Life"** - Victoria Osteen

5) **"See You at the Top"** - Zig Ziglar

Audios/DVD's

1) **"The Strangest Secret"** - Earl Nightingale (CD)

2) **"The Secret"** (DVD & CD Set)

3) **"Lead the Field"** (CD Set by Earl Nightingale)

There's so much information out there to get your hands on, especially like this awesome online magazine that you're reading right now! I mean think about it! Many of the top leaders in Network Marketing & Personal Development are sharing their thoughts, secrets, etc. with all of us, and we have access to it 24/7, 365 days a year! So, start today & remember..."**Today is the First Day of the Rest of Your Life!"** Dream Big and don't ever let anything get in the way of you accomplishing your Dreams & Goals! Talk to you next month!

Chad Bumgarner was born and raised on his family's farm in Nebraska. He currently lives just outside a small town called, Strang, with a population of "23" people.

Chad's education began @ a small school in, Strang, where he remained through the 3rd Grade. He then finished out his elementary school years in Geneva, Nebraska, and graduated from Geneva High School in 1996.

Chad attended "4" different colleges around Nebraska, over the course of about 5-6 years. Over those years, Chad worked in the Sports Department @ a local CBS affiliate. He was a DJ on a small college radio station, and he worked @ HuskerVision for the University of Nebraska for a couple months. His dream was to work @ ESPN on the "College Football Gameday" crew. He felt he was on his way there, and for whatever reason, felt called to be back home. After a period of working back on the family farm, he thought he'd made the biggest mistake of his life, leaving his dream of working @ ESPN, behind. Well, like many have said...when the good Lord closes one door, another one opens. That's what happened to Chad, back in March of 2004.

By simply over-hearing some friends talking one night, he was introduced to Network Marketing for the first time! The statement, "You Can't Say the Wrong Thing to the Right Person" certainly pertained to him. The rest, they say, is history, or what Chad likes to call it...a Dream in progress!

What Chad loves, more than anything, about Network Marketing, is the ability to help many people achieve their Dreams and Goals!

An aspiring author, Chad has plans to write his first book, over the next couple years and share his excitement about this industry with as many people as he can!

Taking his Network Marketing business to the very top level, and finding the "woman of his dreams" to share his life with, are among some of his current plans, over the next 1-2 years! Stay tuned!