COLUMN | DUPLICATING

Choose Right and Duplicate

Choose carefully what you duplicate. Once you choose your choices could control you!

by **Mary K Weinhagen**

651 words | 3 pages

> *We are free up to the point of choice, then the choice controls the chooser* ~ Mary Crowley

Did you ever notice that it's nature's tendency to duplicate? Yet have you stopped to consider that while there is a process going on that repeats over and over... there is always room for improvement?

The point here is that we have a tendency to do what comes naturally. We duplicate today what we did yesterday. I'd even proclaim that this explains why we become creatures of habit. We're inclined to repeat a process over and over.

> ***A problem arises when we get in the habit of duplicating without first choosing the direction we want to go and the system that is most likely to take us there.***

The success of your network marketing business depends on several things... not the least of which is taking action that results in the growth of your business. Building a team of people who also take action that results in the growth of *their* business is critical. This doesn't happen by accident. It's a choice.

There are many systems, consisting of several simple steps which, when repeated over time will reward you with the time and financial freedom you desire. Hopefully your company or upline leaders offer to train you in the system they are using that has lead to their success.

But here's the kicker... you have to CHOOSE to USE the system each and every day.

Make that choice enough times and it will become a habit... duplicating your way to success and blazing the trail for your downline to follow.

I am told the Canadian Northlands experience only two seasons, winter and July. Being in Minnesota where we're getting snow as April begins, we have the same saying. As the backroads begin to thaw, they become muddy and vehicles traveling through the backcountry leave deep ruts. The ground freezes hard during the winter months, and the highway ruts become part of the traveling challenges. For vehicles entering this undeveloped area during the winter, there is a sign which reads, *"Driver, please choose carefully which rut you drive in, because you'll be in it for the next 20 miles."*

Choose carefully what you duplicate. Once you choose your choices could control you!

I appreciate you!

--Mary K

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The best thing about network marketing for me is that it asks... even encourages... me to seek out people who are willing to explore and share their dreams and vision. It gives me reason to invite people to share— from their heart— early in our relationship.

I love this because sharing dreams and clarifying vision puts us together in an energy that feels so good— so alive. It opens us up to take inspired action, which consistently results in greater and greater levels of success. What a joy sharing this kind of ride with others!
— Mary K.

"What I admire most about Mary K. is that she literally and figuratively incarnates one of my most treasured quotes: Dag Hammerskjöld's "To all that has been— Thanks. To all that will be— Yes!" She speaks about the joy of sharing this 'ride' with others. Mary K. IS the joy— to know and to work with."
— JMF

In addition to editing the articles for TheNetworkMarketingMagazine.com, one of the projects Mary K is involved in is contributing to raising vibrations in partnership with TheMagicHappens.com, a magazine setting the tone for *thriving* in today's chaos!