

“This Changes Everything!”

What goes into your mind will ultimately get into your heart. It will become a part of you. When pressure comes you will default to what is inside of you!

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The truth is... we live in a world filled with change.

Just imagine... In just over one hundred years, we've gone from the teepee of the American Indian to the Empire State Building. We've gone from Kitty Hawk to Mars! We've gone from sending smoke signals to the World Wide Web and bouncing video off satellites! Talk about change!

The law of change is an immutable law. Tomorrow will bring change! Count on it.

People who refuse to believe this will suffer the consequences.

Sometimes it's hard to visualize the future... and the opportunities that are presented when a new technology enters our lives. You'll be amazed at the following quotes from some of the brightest, most educated people in recent history.

In the Business Week Magazine in 1958, it was written... *"With over 50 foreign cars already on sale here, the Japanese auto industry isn't likely to carve out a big slice of the U.S. Market."* Has that perception changed?

Marshal Ferdinand Foch in 1911, said this... *"Airplanes are interesting toys, but they have no military value."*

An editorial in the Boston Post, 1865, said... *"Well informed people know it is impossible to transmit the voice over wires and that were it possible to do so, the thing would be of no practical value."*

Erasmus Wilson, a Professor at Oxford University, in 1878, said... *"I think I may say without contradiction, that when the Paris Exhibition closes, electric light will close with it, and no more will be heard of it."*

A spokesman for Daimler Benz said, *"There will never be a mass market for motor cars - about 1,000 in Europe - because that is the limit on the number of chauffeurs available!"*

This was in the New York Times, 1939, *"The average American family hasn't time for television."*

Thomas Watson, the Chairman of IBM, 1949, said this... *"I think there is a world market for maybe five computers."*

IBM said this to the founders of Xerox, 1959, *"The world potential market for copying machines is 5000 at most."*

These people **refused** to see change coming! But, you cannot make progress without going through a process.

Change is not an event... it is a process! Accept Change! This changes everything!

I'm constantly amazed at people in positions of authority that refuse to believe that computers are here to stay. Face it! We live in a digital world and you **must** accept the change!

You cannot stay computer ignorant! I still run into people who think a DISKETTE is a female disco dancer. They think that the INTERNET is where cafeteria workers put their hair! They think a MAC is Big Bubba's favorite fast food and MEGAHERTZ is how their head feels after 17 beers! I am serious! One woman I met still thinks a MOUSE PAD is Where Mickey and Minnie live! And ONLINE is where you're supposed stay when taking the field sobriety test! Listen up folks... here's a big announcement... it's the 21st century.

Here's a really important point... change is not always easy! Change requires discipline!

It's discipline... not desire that determines your destiny!

For you to change personal discipline will be required. It takes discipline to say 'No!' to your doubts when you're confronted with change.

If your desire is to grow personally and professionally, then you will have to be willing to change. The proof of desire is in the pursuit. If you are not pursuing something... there is no proof that you really desire or want it. *The proof of your desire... is in the pursuit of what you desire.*

If you really desire to change... you must pursue it with all that is within you! One of my favorite "Ebyisms" is

"Change is a door that can only be opened from the inside."

So... what is the first step? What will act as a catalyst to help you change? Change like so many other processes is modular. In other words, it is a step-by-step process rather than a one time event. In the world we live in most people have a "fast food" mentality. They want it RIGHT NOW! Real change is ongoing. But, the good news is there is a definite starting place!

The process of change actually begins when you decide what you will allow into your mind. Your mind is the gateway. It all actually starts by something as simple as changing your mind. But, how do you do that?

You change your mind by changing what you allow into it! The old computer term "garbage in - garbage out" is a truism. Ancient scripture calls it renewing your mind. It's really just good old fashioned brain washing! Now I realize that term has developed a negative connotation... but we do need to "wash" our brains and renew our minds. It helps initiate change!

If you will constantly flood your mind with positive reinforcement... renew it with affirmations that will condition

your mind toward your desired change... the journey has begun.

You need to read or listen to every character building, motivational, educational book, CD, or DVD you can get your hands on.

What goes into your mind will ultimately get into your heart. That comes about by meditating or consistently dwelling on what is being fed into your mind. It will become a part of you. When pressure comes you will default to what is inside of you! That's what the ancient text means when it says "as a man thinketh in his heart ... so is he". Your thoughts will actually go way past the mental realm and into your inner man. Your heart! Your very core being! This will change who you are!

So, it starts with what goes into your mind. It progresses into the heart. And out of the abundance of the heart the mouth will speak. What is inside of you will ultimately come out. You cannot stop it. If you're filled with venom it will come out. If you're filled with joy... with positive attitudes... it will flow out of your mouth. And as we discussed earlier the tongue is a creative force.

***So, if you will begin to THINK the
right things... you will begin to
BELIEVE the right things... you
will begin to SAY the right
things... and change will occur in
your life.***

Actions will line up with your thoughts, your beliefs, and your words! This changes everything!



Gary Eby, a member of the Jim Rohn Speaker Bureau, is gifted to teach deep truths in a clear and easily understandable style. His messages are power-packed and often filled with laughter and practical illustrations. He has shared the stage with great speakers such as Jim Rohn and Les Brown. Not only is Gary a sought after speaker, but he is

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