COACHING | LEADERSHIP | PROFESSIONAL DEVELOPMENT | TAKING ACTION

Coaching Advice from a Rebel Billionaire

Apply these principles and become the professional who achieves success!

by **Elizabeth Harrington – The Network Marketing Maven**

708 words | 4 pages

"Success is creating something I can be proud of. It is creating something that people around me could be proud of, creating something that really makes a difference." Sir Richard Branson

This quote is by Sir Richard Branson, one of my favorite heroes... from his business success AND by his spirit of Giving!

For those of you who are familiar with me through my written articles and teleseminars, (to learn more visit www.newprimetime.com) you know that I am passionate about teaching entrepreneurial secrets.

I had the awesome opportunity recently to hear Sir Richard Branson speak. In the spirit of giving you content of extraordinary value here are highlights of his presentation. I am still reeling from the sheer joy of "sitting at this billionaire's feet" so to speak and learning from such an incredible role model!

As you will see ALL of his principles can be applied to your Network Marketing business and must be to achieve the level of professionalism needed to really achieve massive success.

Many network marketing professionals and those aspiring to be, know that knowledge is the new currency to achieve that life changing success!

The most common Characteristics of *Entrepreneurial Abundance* are the following:

- Eternal Optimist
- Looking for the best in everything
- Not Complaining
- Continuous learning
- Passionate about work
- Great listener
- Great implementer

One of the most important attributes of a Rebel Billionaire's Day

- 25% Marketing and Promotion
- 25% new Ventures (Learning about the New Venture)
- 10% Firefight (Fixing Mistakes)
- 40% Social Issues and Building New Organizations

Definition of A Social Entrepreneur

- Using entrepreneurial skills to tackle social problems
- Coordinating
- Disseminating information
- Looking for better practices to use

Building an Empire

- Develop your brand

- Protect your brand
- Each organization is its own entity
- Always protect the downside
- Marketing and Promotion is key
- Publicity is important

Business Advice from a Billionaire

- Have a Yes Mentality not a NO mentality
- Nothing Ventured, Nothing gained
- Give things a GO (take risks)
- Protect against the downside
- Pick yourself up when things go wrong(they will)
- Learn from your mistakes
- Cut your losses early on (Wish I had learned that pearl earlier!)
- Surround yourself with the best people (through book and CD's as well)
- Trust the best people
- Listen to the best people (find them, seek them out through digital magazines like this one…)
- Draw on the best people's expertise (Attend your company's events-live and teleseminars,webinars... everything)

Final Comment...

“Go for it! Screw it, just do it. Anyways... good luck because Fortune Favors The Brave!”

Take a look at his Richard Branson’s Foundation for a look at a real example of the Spirit of Giving! @ www.VirginUnite.com

For more of my articles go to: http://www.newprimetime.com

I am ready to launch a generic network marketing blog so get ready for more wisdom and success stories from the experts…

Elizabeth Harrington is a "Working On Purpose" coach and facilitator. She is honored to be a founding member of the Working On Purpose GUILD with Richard Leider of the Inventure Group and the University of Minnesota. She is thought a leader yet evolving student of the network marketing industry and has been passionate about helping others achieve their dreams and goals for more than a decade.

After initially working her way up through the corporate executive ranks with Xerox, on to a senior government post in Toronto, Canada, then spending the past decade exploring the rollercoaster ride as an entrepreneur with Unicity International, Elizabeth is uniquely prepared to understand the demands of each career role as well as the best practices required for extreme success.

Elizabeth was married in Maui, Hawaii 2 I/2 years ago to Tom Spindler. Together they are living a balanced happy life in a suburb of Minneapolis MN, where frequent visitors are bunnies, deer, and possum!
She and Tom escape to Maui as often as they can to enjoy their Pacific paradise!

Go to http://www.newprimetime.com for your free report on the 7 Secrets to Building Rapport with Others.

Find out more about Elizabeth by going to her website: ElizabethHarrington.com