INDUSTRY | PERSONAL GROWTH | JIM ROHN

# The Courage to Claim My Mountain

*"Resolve says, "I will". The man says, "I will climb this mountain. They told me it is too high, too far, too steep, too rocky, and too difficult. But it's my mountain. I will climb it. You will soon see me waving from the top or dead on the side from trying."*

by **Lisa M. Wilber**

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Nearly 20 years ago, early in my career; I received a flyer in the mail about a seminar being held in Florida with a speaker named Jim Rohn. The flyer was very inviting and I really wanted to go, but I was living in a trailer park, driving a Yugo and eating macaroni -- plotting and planning how to pay my electric bill every month. Taking the leap and attending that seminar was one of the hardest things that I've ever done. My husband and mother thought I was crazy -- I didn't have that kind of money!

I remember the registration was $399 for the two days and we got all of Jim Rohn's books and tapes included. I also had to find money for the airfare and the hotel. Having not traveled very often, I was scared to go alone and didn't know what to expect. I some how did get the money together and went to that weekend seminar. It was truly life changing.

> ***Jim's words were eye opening that weekend. I finally realized that I was the one responsible for how my life turned out.***

That weekend I decided that I was going to be someone. I was not going to settle for living in a trailer park and simply existing. I was going to matter in this world and set an example. One of my favorite Jim Rohn quotes states: *"Resolve says, "I will". The man says, "I will climb this*

*mountain. They told me it is too high, too far, too steep, too rocky, and too difficult. But it's my mountain. I will climb it. You will soon see me waving from the top or dead on the side from trying."*

MANY of my friends, neighbors and relatives simply didn't understand during my hardest years of "climbing" why I worked so much and tried so many things or why I read so many books. And although I am still working on my mountain, I have made tremendous progress! I am an independent Avon Representative who lives in rural New Hampshire. In the world, there are over 5 million Avon Representatives. I am the # 4 money earner! I have earned more than 20 all expenses paid trips from Avon and am also a professional member of the National Speakers Association. I have conducted seminars in Ireland, England, Canada and throughout the United States. I am an author and own a Curves franchise. In both 2008 and 2009 I was named on the list of "The 50 Most Influential People in Direct Sales" by www.directsellinglive.com.

I no longer have to plot and plan to keep my electric on and I long ago left the trailer park behind. I am living a life I could never have dreamed of that weekend in Florida sitting in Jim Rohn's class. I only hope that some how, some way he knows how much his words have meant to so many people -- people just like me.

***I will forever be grateful to Jim Rohn for helping me see what was possible and giving me the courage to claim my mountain.***

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**Lisa Wilbur** has been written about in the Upline Journal, Home Business Connection, Wave 4 and New Hampshire Business Review.

Lisa is a Senior Executive Unit Leader with Avon, a company she's been with since she was 18, lives in Weare, New Hampshire with her husband Doug and their daughter, Lydia Mae.