

3 Radical But Surefire Ways to Reach the Success That You're After!

Developing skill sets to succeed – Success and the principles of success can be learned!

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Besides the fact that you can make a fabulous living in Network Marketing... one of the greatest aspects of this industry is that it is one of self development. It's an industry highly imprinted by the principles of success.

You can just look toward the fact that some of the greatest names in the field of success have taken part in this industry. People like Zig Ziglar, Jim Rohn, Robert Kiyosaki, and Donald Trump are all people that you almost immediately think of when you think of "ultra successful". The very fact that they've aligned themselves with network marketing is huge proof that this industry breeds success.

What's more is that those of us who *do* succeed feel a deep inclination to share and extend the principals that we learn and find useful with those friends and partners that we've brought in to the business... as well as our fellow entrepreneurs.

The fact is that success isn't a born instinct! Success... and the principles for success are learned... and can only be learned.

Sure some might be more talented in one area or the other. Some of us can sell ice to Eskimos, others of us can write persuasive content, a lot of

us are great motivators, and there are plenty of us whose only real skills are being social and having great networks.

Either way these are skills that can all be taught, learned, and even mastered. It's a never ending process but that's the name of the game in network marketing.

So How Do We Learn the Skills of Success?

There are many ways to learn and each of us learns best in a different way. I'm hyper visual, while some people I know learn by "hearing" how to do things. However, most of us, in my opinion, can and *will* eventually truly learn one way and one way only: BY DOING!

Theory pales in comparison to experience, even when the experience doesn't go the way we would have liked for it to go.

I believe it's called the school of hard knocks isn't it?

However there *are* ways that we can control the amount of knocks that we must endure.

Coaching – One of the best ways in the world is through being coached and mentored. Let's face the facts... if a guy with Michael Jordan's talent, or Muhammad Ali's talent, or any number great sports stars must be COACHED to greatness... then what makes you think that you can reach that level of success by yourself?

A coach not only can, but will help you reach down into your own soul and pull from resources that you never knew existed. They are the bird's eye view of your success while you're squinting your eyes – trying to see the forest through the trees.

There's no faster path to success than through the use of a great coach!

Modeling of Other Successful People In and Away from Your Industry – One of the greatest things that we have at our disposal is other people who have gone before us. History is a great tool for learning success skills that we *need* to survive and even more importantly THRIVE.

There are many aspects to being a great and successful network marketer such as leadership, persuasion, charm, likeability, salesmanship, and countless others that will come along the way (hence the fact that it's a never-ending journey) and there is no greater place to learn these skill from than those who have already mastered them in the past.

We are blessed with the choice to have the opportunity to model current successes in our field, as well as current and past successes in other fields and from the past.

But we must choose wisely who we model ourselves after lest we may end up going down the wrong path.

Falling Down and Getting Back Up Again – There probably isn't any faster way for creating successful skills than falling on our faces, getting up, and correcting the missteps that lead us to tasting the dirt. Unfortunately many, if not most, fail to learn from our mistakes and we keep on making the same one's over and over again, never growing from them.

Another group will never try because they're afraid of failure. But there is no faster and more surefire way to fail than to never try.

So there you have it. There are plenty of skills that it will take to create overall enormous success in this network marketing industry, but the specifics matter much less than the methods of which to learn them.



David L. Feinstein has been published by Pro-Publishing Company of California, for a series on Leadership books.

Exposure to business at an early age along with cultivation of artistic talent in writing is the background that David Feinstein brings to his business associates, prospective candidates and audiences alike. His experience throughout his career in sales and marketing and having owned and operated his own international accounting &

financial management services company, is a key success factor in helping develop his international notoriety in the network marketing industry.

David and his wife, Ann have been significantly involved in direct marketing and direct sales for 21 years, serving as a distributor (team member), speaker, trainer, Top Leader, and author in the industry on a worldwide basis. Working together, they coach, mentor and train those seeking empowerment, greater self esteem and branding image, and training people seeking financial success and personal life freedom. David and Ann have grown their business that today spans over 40 countries with over 65,000 team members.

For more information go to: www.AnnandDavidFeinstein.com

David & Ann's personal passion of "showing people there's a better way" to market their business lays the foundation for the inspiring and motivating topics they speak and teach on.

Innovative, creative, interactive and dynamic, David & Ann speak on topics in marketing and sales that most professionals find difficult or challenging to understand. Applying their unique and visionary approach easily, safely and comfortably draws audiences in from the beginning and keeps them engaged until the end. Their extensive knowledge in marketing and sales makes these topics easy for audiences to understand, as they address and speak from their personal experience and with authority and passion.

Mr. John Fogg of MLM/Network Marketing, author of *"The Greatest Networker in the World"* has said the following about myself and wife/partner Ann:

"It's been a looonnnng journey from their "weird" first exposure to network marketing where Ann— a Park Avenue Research Consultant, and David— the owner of an entertainment management firm handling the careers of rock stars such as (the early) Rolling Stones, Led Zeppelin, Michael Bolton, Cyndi Lauper, Phil Collins, and other famous others, found themselves at a meeting full of strange "new agers" from Sunrider— that was 21 years ago— to where they are today: Significant six-figure income earners with Agel Enterprises leading an organization of more than 65,000 people in 40+ countries around the world.

Above all else, Ann & David are focused on mentoring and leadership. Their combined expertise in recruiting, coaching, training and international development has made Ann & David much sought after direct sales business experts.

The Feinstein's approach marries both classic MLM and the technology advances of the Internet and social media. The first people they have their new people speak with are family and friends, they do meetings, build for and around events and David even unabashedly asks people, "Do you keep your business options open."

They meet new people through weblogs, electronic newsletters, Twitter and Facebook leveraging their time and global reach. The business is all about relationships and giving value for Ann & David Feinstein... and consistently building their brand."

Recorded interviews and Videos:

John Fogg interview--

http://themastermindsessions.com/AudioFulls/051709_AnnDavidFeinstein.mp3

David Feinstein—Are You An Online Marketer Video...

http://www.sowhatsallthebuzz.com/all_the_buzz/david-feinstein-on-stage-are-you-an-online-marketer