

Seven Character Traits of Successful People

A great addition to your skill sets is to develop and strengthen these seven characteristics.

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1. They are hard working. There is no such thing as easy money. Success takes hard work and people who are willing to do it.
2. They are honest. Those who are successful long-term are the honest ones. Dishonest people may get the first sale, but honest people will get all the rest!
3. They persevere. How many success stories will go untold because they never happened? And all because someone quit. Successful people outlast everybody else.
4. They are friendly. Have you noticed that most successful people are friendly and people oriented? This endears them to others and enables them to lead others to accomplish the task.
5. They are lifelong learners. Successful people are people who stretch themselves and grow continually, learning from all areas of life, including from their mistakes.
6. They over-deliver. The old statement of under-promise and over-deliver became famous because it made a lot of people successful, including the richest man in the world - Bill Gates.
7. They seek solutions in the face of problems. Problems are opportunities to do the impossible, not just complain. Successful people are the ones who find solutions.



Chris Widener is an example of how anyone can overcome any odds to achieve a successful life and help others achieve the same. Chris has overcome many obstacles... living through his father dying suddenly when he was four, being sent away from his family to live with relatives at age nine and becoming involved with drugs and alcohol by the age of twelve. Chris overcame those obstacles and

has for the last ten years worked with some of the most financially successful families in America, helping them to achieve both personally and professionally. Now he can do the same for you!