

Wealth and Network Marketing

What do the top money earners in network marketing have in common?

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The top money earners in Network Marketing have one thing in common.

They lead an enthusiastic team to consistently do a few simple action steps over a continued period of time.

Some people might ask how they get that enthusiastic team. The steps take a little time but are achievable if you stay committed.

- **Develop Skill Sets.** Know and understand your products and the history of the company. Get 3 way calling and get consistent at using it. Practice presentations until they come naturally to you. Once you are good at these parts of the business you can start to duplicate.
- **Duplication is modeling your behavior by demonstrating everything you do.** Lead by example. Get your group on webinars and meet them at meetings so your team can feel that they are part of a growing group. Join TheNetworkMarketingMagazine.com to develop your skill sets. Your team will do what you do. You can't train people to do what you are not willing to do.
- **Network Marketing is not a get rich quick way to wealth.** It takes time and patience to build wealth but if you are consistent and committed you will go from paying some bills income to saving your way toward wealth

- **It is important not to lose your focus on your journey.** I personally know people that on their way to wealth lost the very things that are most precious.
 - **Be a leader not only in the business but in your family life.** Don't let today's technology and the ability to be everything to all people get in the way of being in the moment with whoever you are with. If you do this you will show your team that it is ok to disconnect. Burnout can be a big issue in Network Marketing and leaders must lead by example to build long term momentum that leads to wealth.
 - **Wealth might not come in the first 5 or 10 years of your network marketing business but solid income will.** Just follow the steps of the top leaders who have built wealth and it will come for you! The biggest and most successful networker can be you!
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As of May 2010 **Debbie Madiou** has accepted the position of President of The Network Marketing Magazine, taking over the day to day responsibilities from George Madiou, the CEO and founder. This is an exciting move for the magazine because with over 100,000 members of The Network Marketing Magazine, Debbie will be able to spearhead new benefits to our members continuing with our mission statement of helping ALL networkers, world wide, to gain hope and freedom through their home-based

business in the network marketing industry.

Debbie has been a leader in the Network Marketing industry for years. Debbie also brings experience in successfully running the operations of a number of businesses in the non MLM world. We are excited to have Debbie Madiou at the helm of The Network Marketing Magazine as we enter our next 5 years to reach and serve our goal of over 1 million networkers.