COLUMN | TRAINING

In Training

The truth is network marketing can not make you successful.

by **Mary K Weinhagen**

648 words | 3 pages

The truth is network marketing can not make you successful.

No industry can.

What training can do is show you how *you* can make yourself successful and confident.

I'll make you this promise: stay the course – and you've got to *board* the train to truly be training yourself - and you'll get the results you seek.

Every company in the network marketing industry has a group of highly successful people growing a thriving business. Most, if not all of them, are willing to share with you exactly what they do to get the results they experience. Listen to them, do what they do, let your confidence grow. And the only way to grow confident is by facing the discomfort of the sometimes awkward unfamiliarity of the task and doing it anyway.

I've learned that an individual may be supremely confident in one area of life but be a basket case in another. The successful surgeon who confidently saves countless lives may shake at the thought of addressing a room full of people. The competent, confident mother who handily manages a household and family schedule may tremble when you suggest she pick up the phone and ask a fellow church member to give her 15 minutes of their time to look at her business or product.

That's where ***TRAINING*** helps!

I believe humans can transform themselves, and I know that real confidence only comes from experience.

> **You can train yourself to harness your anxiety and dismiss your feelings of inferiority by learning new things and taking action... *no matter how chicken you feel!***

You can train yourself to:

say what you mean
persuade
tell a story well
hold another person's attention
inspire others to like and respect you
really gain from your mistakes
recognize and appreciate the significant difference between being loved and loving
define genuine success, live with dignity and live with meaning
find the courage you need when you need it
remember things
know what to do with your hands, your feet, even your lips.

In fact... you can train yourself to have exactly the level of success you want. Just find someone who did that and they will be happy to share with you how they trained themselves.

Commit to being in training all the time and you may discover that you anticipate new, unfamiliar, even anxiety-producing experiences in brand new ways.

--Mary K

¸..· ´¨¨)) -:¦:-
¸.·´ .·´¨¨))
((¸¸.·´ ..·´ -:¦:-
-:¦:- ((¸¸.·´* Light

EXPECT MIRACLES!

-If you're able to be yourself, then you have no competition-

---

The best thing about network marketing for me is that it asks... even encourages... me to seek out people who are willing to explore and share their dreams and vision. It gives me reason to invite people to share— from their heart— early in our relationship.

I love this because sharing dreams and clarifying vision puts us together in an energy that feels so good— so alive. It opens us up to take inspired action, which consistently results in greater and greater levels of success. What a joy sharing this kind of ride with others!
— Mary K.

"What I admire most about Mary K. is that she literally and figuratively incarnates one of my most treasured quotes: Dag Hammerskjöld's "To all that has been— Thanks. To all that will be— Yes!" She speaks about the joy of sharing this 'ride' with others. Mary K. IS the joy— to know and to work with."
— JMF

In addition to editing the articles for TheNetworkMarketingMagazine.com, one of the projects Mary K is involved in is contributing to raising vibrations through her blog, Downstream Parenting, *meeting your child in the vortex.* You can learn more about Mary K at http://mkweinhagen.com