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SpeedWealth Principle #3: Timing: Choose the Right Business at the Right Time

3 proven ways to use the timing principle to grow wealth

by **T. Harv Eker**

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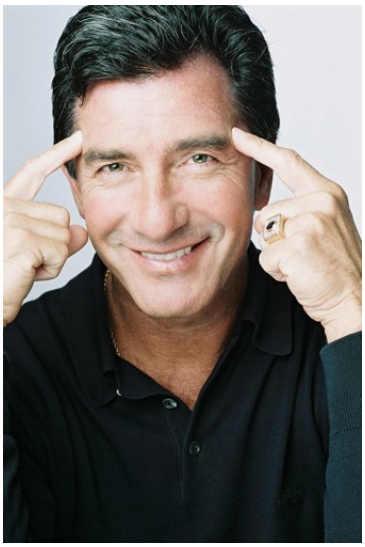


T. Harv Eker's SpeedWealth - How to Make a Million Dollars in Your Own Business in 3 Years or Less. Part 3

Each month, TheNetworkMarketingMagazine.com will be bringing you a complimentary article from the newly updated edition of T. Harv Eker's bestselling book, "'SpeedWealth'" - How to Make a Million Dollars in Your Own Business in 3 Years or Less," which outlines 8 principles that will help you massively grow your business.

Timing is everything when it comes to making money fast in business.

Timing means matching your product or service to the wants and needs of the current marketplace — choosing the RIGHT PRODUCT OR SERVICE, in the RIGHT PLACE, at the RIGHT TIME.

Your intention must be to get in on a “ground-floor opportunity,” meaning DEMAND is high and SUPPLY is low. Here are 3 proven ways to use this principle to grow wealth:

1. Model a proven winner. Employ a principle called “Lag Time,” which is the time it takes for a hot idea to spread from one geographical region to another.

Right now, there are dozens of entrepreneurs making a fortune with ground-floor opportunities that have not yet been exposed in other parts of the country. Find one of these new concepts and do the same thing, or IMPROVE ON IT, in your geographic area!

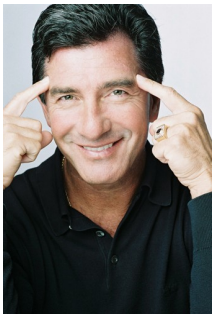
2. The Piggyback Technique. Instead of copying someone else, AFFILIATE with someone or something that’s already a winner.

There are thousands of popular American products that are not marketed outside of the U.S., and thousands of popular international products that are not marketed in the U.S. These are all dynamite opportunities!

3. Remarket “UNDER-MARKETED” products and services. There are 71 different ways to market and distribute a product or service. Most companies only use 2 or 3 methods. Meanwhile, you can often get the rights to promote their product through dozens of other channels and to different market niches.

Remember, timing is everything. If you choose the right product at the right time, your road to SpeedWealth will be decidedly faster and easier!

To read the more on this principle, and all 8 SpeedWealth principles, get your copy of the entire book for FREE by going here >> https://mmi.infusionsoft.com/go/sws/mmi19562/



T. Harv Eker

Using the principles he teaches, T. Harv Eker went from zero to millionaire in only two and a half years. Eker is president of Peak Potentials Training, one of the fastest-growing success training companies in North America, and author of the #1 *New York Times* best-selling book

Secrets of the Millionaire Mind. His book has now sold over a million and a half copies and has been translated into 36 different languages.

With his unique brand of "street smarts with heart," Eker's humorous, cut-to-the chase style keeps his audiences spellbound. People come from all over the world to attend his sold-out seminars, where crowds often exceed 2,000 people for a weekend program. Eker's teachings have touched the lives of millions of people. He is considered to be one of North America's most exciting presenters.

To learn more, go to www.MillionaireMindforTNMM.com.