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SpeedWealth Principle #4: Systemize

The business equivalent to building a solid foundation is called "CREATING A SYSTEM."

by **T. Harv Eker**

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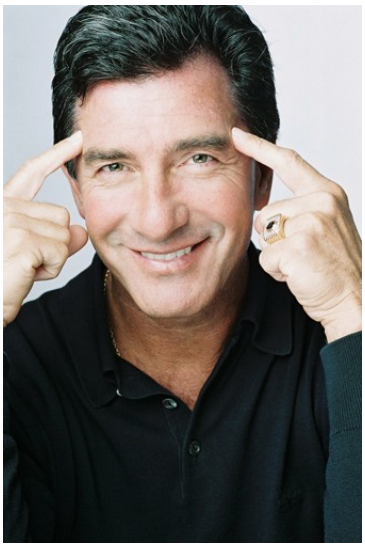


T. Harv Eker's SpeedWealth - How to Make a Million Dollars in Your Own Business in 3 Years or Less. Part 4

Each month, TheNetworkMarketingMagazine.com will be bringing you a complimentary article from the newly updated edition of T. Harv Eker's bestselling book, "'SpeedWealth'" - How to Make a Million Dollars in Your Own Business in 3 Years or Less," which outlines 8 principles that will help you massively grow your business.

Before you can build a big house, you must build a solid foundation. The business equivalent to building a solid foundation is called "CREATING A SYSTEM."

A business system is a "repeatable process that produces a profit."

By systemizing your business, you will be able to effectively and efficiently sell and support your product or service in larger quantities as you grow.

Your system must be organized, it must produce a profit, and it must support rapid growth. Finally, and this is essential if you want to create wealth quickly, your system must be a repeatable process that CAN WORK WITHOUT YOU!

If you have to be physically present for your business to work, it can only grow to the extent that you can personally handle.

Every large corporation has a president or CEO whose sole position is to hold the vision, co-ordinate all the parts, develop opportunities for growth, and search for ways to increase profits. Your primary responsibility is to work on the business, instead of in the business. You need to be the conductor of the orchestra – the CEO – while others do the actual work.

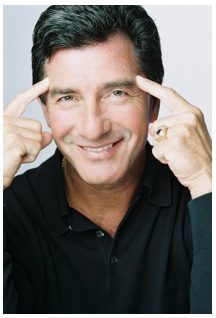
Creating systems will give you freedom in two ways:

1. **TIME.** You will have time to relax, play, and be with your loved ones, all while your business is running, growing, and producing big profits!

2. **MONEY.** You can either hand over the reins of authority and have an excellent passive income while you golf, ski, meditate, or do whatever else you like, or you can "cash out" and become an instant millionaire.

In any of these cases, because you created a "system," you win!

To read the more on this principle, and all 8 SpeedWealth principles, get your copy of the entire book for FREE by going here >> https://mmi.infusionsoft.com/go/sws/mmi19562/



T. Harv Eker

Using the principles he teaches, T. Harv Eker went from zero to millionaire in only two and a half years. Eker is president of Peak Potentials Training, one of the fastest-growing success training companies in North America, and author of the #1 *New York Times* best-selling book *Secrets of the Millionaire Mind*. His book has now sold over a million and a half copies and has been translated into 36 different languages.

With his unique brand of "street smarts with heart," Eker's humorous, cut-to-the chase style keeps his audiences spellbound. People come from all over the world to attend his sold-out seminars, where crowds often exceed 2,000 people for a weekend program. Eker's teachings have touched the lives of millions of people. He is considered to be one of North America's most exciting presenters.

To learn more, go to www.MillionaireMindforTNMM.com.