

Zig on... Positive Thinking

It's safe to say that positive thinking won't let you do "anything."

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Just what can positive thinking do? To be candid, some people have given positive thinking a bad name. I can't stand to hear some gung-ho individual say that with positive thinking you can just do "anything." If you think about that one for a moment, you recognize the absurdity of it. As a ridiculous example, I'm a positive thinker, but I could never slam-dunk a basketball or perform major surgery - or even minor surgery - on anyone and expect that person to survive. Nate Newton, the 300-plus pound lineman for the Dallas Cowboys is

positive, optimistic and outgoing but he'd be a complete failure as a jockey or a ballet dancer.

It's safe to say that positive thinking won't let you do "anything." However, it is even safer to say that positive thinking will let you do "everything" better than negative thinking will. Positive thinking will let you use the ability which you have, and that is awesome. It works this way.

**You can walk into a dark room,
flip on the switch and
immediately the room is lighted.
Flipping the switch did not
generate the electricity; it
released the electricity which had
been stored. Positive thinking**

works that way - it releases the abilities which you have.

The student who hasn't studied and prepared for the test won't be helped by "thinking positively." However, positive thinking will help the student who has studied and prepared by "releasing" the stored knowledge when the questions are asked.

**To express it in a different way,
knowledge breeds confidence;
confidence breeds enthusiasm;
and enthusiasm is an important
key to being and doing more with
your life.**

Buy the positive approach to life and I will SEE YOU AT THE TOP!

To be inspired visit Zig's website at <http://www.ziglar.com>



Zig Ziglar is known as America's Motivator. He is best known for his inspirational messages of hope through his 28 books and numerous audio and video recordings. To be inspired visit his website at <http://www.ziglar.com>

Based on the principles of founder, Zig Ziglar, the Ziglar Way conveys powerful life improvement messages that transcend barriers of age, culture and occupation. Delivered through personal development training and corporate training programs, the Ziglar Way has impacted more than a quarter of a

billion lives.

The Ziglar Way—a philosophy is born

The personal and professional development strategies you discover through Ziglar are all built on or related to a basic philosophy. A philosophy developed by Zig Ziglar more than 50 years ago.

A World War II veteran who grew up poor in Yazoo City, Mississippi, Zig worked in a succession of sales companies early in life. As his sales skills grew so did his interest in motivational speaking. During speeches, his messages of hope, encouragement and faith showcased his way of life—forming the Ziglar Way.

How the Ziglar Way makes a difference

Taking action, common sense, fairness, commitment and integrity form the basis for this way of life. And when you live by this philosophy you'll live a balanced life while achieving significance at both work and home.

All Ziglar programs focus on these key items - old and new. That's why Ziglar programs from the past continually change lives while newly developed personal and corporate training programs at Ziglar remain consistent with this basic philosophy.