CLASSIC | COMMUNICATION | PERSONAL GROWTH | PROFESSIONAL DEVELOPMENT

Skills Make Labor More Valuable

Another key word to the labor equation - skillful

by **Jim Rohn**

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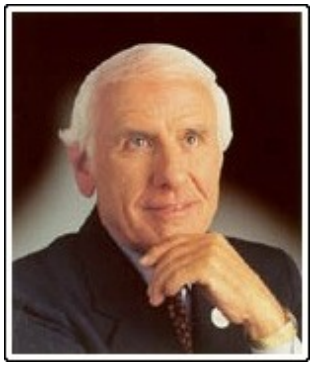


As you know by now, if you have been a long time student of my philosophies, I'm a very big proponent of activity, labor and discipline. In fact I devoted one of the five major pieces to the life puzzle (in my book under the same name) to the subject of activity and labor. But now let me add another key word to the labor equation - skillful. Yes, skillful labor.

We need the skills to help build our family's dreams, the skills to stir up an enterprise and make it successful. We need skills to build equities for the future. We need skills of all kinds.

> **How about this - skillful language. If you just talk to your family you can hold them all together, but if you skillfully talk to your children you can help them build dreams for the future.**

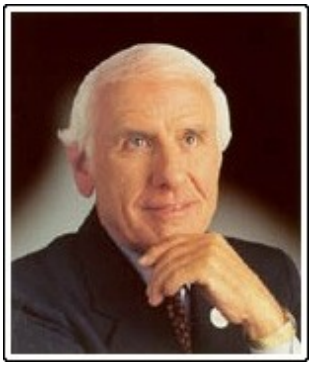
That is why I spend so much time at the Weekend Seminar on communication - how to affect others with words. You can't be lazy in language - it cost too much. What if you meant to say "what's troubling you?" and instead you said "what's wrong with you?". Wow, that's too big a mistake. And sure you could have made that mistake 10 years ago, but not now. You should have gotten much better by now in language and communication.

Skills multiply labors by two, by five, by ten, by fifty, by one hundred times. Hey, you can chop a tree down with a hammer but it takes about

30 days, called labor. But if you trade the hammer in for an ax, you can chop the tree down in about 30 minutes. What's the difference in 30 days and 30 minutes? Skills. Skills made the difference.

> **So do what you can - labor. But also do the best that you can do – improved skills. And you will find that the labor combined with skills will start producing miracles.**

Miracles with your money, miracles with your family and miracles in every part of your life.



Jim Rohn is considered to be "America's Foremost Business Philosopher". He's been delivering his life and work-changing seminars for over 39 years... addressed over 6,000 audiences and four million people worldwide... he's the recipient of the 1985 National Speakers Association CPAE Award... authored 17 different books, audio and video programs... and, Mr. Rohn is internationally hailed as one of the most influential thinkers of our time.

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