COLUMN | GETTING STARTED

It's more than a decision

Taking action gives POWER to your decision!

by **Mary K Weinhagen**

432 words | 2 pages

Suppose you have five birds sitting on a wire and three of them decided to fly. How many birds would you have left on the wire?

Five birds remain. Making a decision to fly without acting on the decision is a waste of energy. The momentum to do something about our decisions is energized by action.

Yes, owning and operating a successful network marketing business begins with making a decision... but a *POWERFUL BEGINNING* requires action.

Here are six simple actions which, if taken consistently, position you for a powerful beginning that knows no end:

1. Contact the most credible, entrepreneur minded people you know
2. Tell your story about the product
3. Tell your story about the dream
4. Tell a story about your business partners
5. Ask them to check out the opportunity (using whatever tool your company offers) and let you know who comes to their mind that might be interested.
6. Contact those people referred to you and repeat steps

Nothing more, nothing less, nothing else. Those steps, right from the beginning, are powerful!

--Mary K

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EXPECT MIRACLES!

-If you're able to be yourself, then you have no competition-

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The best thing about network marketing for me is that it asks... even encourages... me to seek out people who are willing to explore and share their dreams and vision. It gives me reason to invite people to share— from their heart— early in our relationship.

I love this because sharing dreams and clarifying vision puts us together in an energy that feels so good— so alive. It opens us up to take inspired action, which consistently results in greater and greater levels of success. What a joy sharing this kind of ride with others!
— Mary K.

"What I admire most about Mary K. is that she literally and figuratively incarnates one of my most treasured quotes: Dag Hammerskjöld's "To all that has been— Thanks. To all that will be— Yes!" She speaks about the joy of sharing this 'ride' with others. Mary K. IS the joy— to know and to work with."
— JMF

In addition to editing the articles for TheNetworkMarketingMagazine.com, one of the projects Mary K is involved in is contributing to raising vibrations through her blog, Downstream Parenting, *meeting your child in the vortex.* You can learn more about Mary K at http://mkweinhagen.com