

Don't Blame the Prospects!

Success in network marketing isn't luck, good weather, etc. - success is simply saying and doing the right things.

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Distributor #1 goes to lunch. The waiter comes by and says:

"What would you like to order?"

Distributor #1 replies: "A hamburger, French fries and a Coke."

Distributor #1 then goes home, calls his sponsor and complains that no one is interested in the products, no one is looking for an opportunity, the meetings are too far away, and no one can make any money in this business.

Meanwhile ...

Distributor #2 goes to lunch. The waiter comes by and says:

"What would you like to order?"

Distributor #2 replies: "Are you married to your job, or are you open-minded?"

The waiter says:

"Of course I'm open-minded. I don't want to be a waiter all my life. What do you have in mind?"

Distributor #2 sets an appointment to talk with the waiter during the waiter's coffee break.

Distributor #2 also has a constant supply of leads, appointments, guests for meetings, and new distributors joining weekly.

So...

Both Distributor #1 and Distributor #2:

1. Have the same territory.
2. Have the same prospects.
3. Represent the same products.
4. Represent the same opportunity.
5. Have the same weather.

**Everything is the same for
Distributor #1 and Distributor #2
EXCEPT:
"Distributor #2 simply says and
does something different."**

But you might be thinking ... "Is this the only first sentence that gets prospects?"

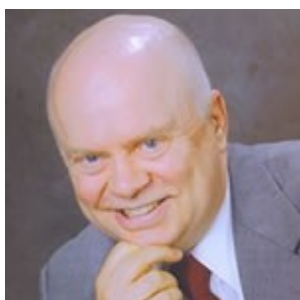
Of course not. Go to <http://www.BigAIReport.com> and download a free list of great first sentences that work.

Success in network marketing isn't luck, good weather, etc. - success is simply saying and doing the right things.

So when your distributors complain they don't have any prospects, or they complain that no one wants to join, tell them the above story.

They will realize that success is within their control. They can choose to learn the skills of what to say or what to do, or they can whine, complain and hope someone will have sympathy for their unsuccessful business.

Learn the inside secrets of network marketing. Download them free at www.BIGALREPORT.COM and start using them right away. Tom "Big AI" Schreiter writes the "The Big AI Report" and his professional networker site is: <http://www.FortuneNow.com>.



Tom "Big Al" Schreiter is the author of many books and audio trainings on how to recruit more distributors.

36 years of experience of testing exactly what to say and do to get prospects to join.

Download seven free mini-reports on the magic words and phrases of network marketing at: <http://www.BigAlReport.com>
