WEALTH | CREATING | PERSONAL GROWTH | PROFESSIONAL DEVELOPMENT | PSYCHOLOGY

Cracking the Rich Code

HOW TO FLY FIRST CLASS EVERY TIME YOU TRAVEL

by **Jim Britt**

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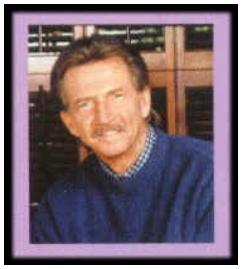

The other day I was chatting with the woman seated next to me while we waited to board our plane. After a few pleasantries, she learned that I was flying First Class.

“Do you always fly First Class?” she asked.

“Yes, I do,” I replied.

She sighed. “I flew First Class once. It was amazing ... I sure wish I could do it again.”

These days I can’t imagine *not* flying First Class. I ride in a limo from the airport to my suite, and I never worry about the price of dinner in the four-star hotel restaurant. When I want to get away, I’ll spend as much time as I want on my favorite Hawaiian or Caribbean beach without any concern for vacation time or money.

I wasn’t always able to travel like this. There was a time when I could barely afford a taxi. I stayed in hotels where I parked my car outside the front door... like Motel 6. I ate at the local diner, selecting the least expensive meal even if it wasn’t something I liked. Being broke was simply the way things were, and without even a high school degree, I didn’t see a way out.

I wasn’t a businessman. I’d never done anything outside of making $1.67 an hour as a factory worker.

I joined my first network marketing company and by the end of the first year in business I had lost everything... my home, both cars and my furniture. My phone had been disconnected and the sheriff had placed a note on my front door saying I had five days to get out. Not a pleasant time. I wouldn’t recommend it to anyone.

Everything changed, though, when a mentor sat me down and explained what I had been doing wrong.

I just followed his guidance, and in less than a year I found myself making over $40,000 *per month*.

Since then, I've made millions simply by taking advantage of opportunities at the right time.

I've watched countless others do the same thing. Sometimes they start a business, but not always. They have an idea, and within days they're making money without a storefront, without an inventory, and without employees.

I've also watched people like my friend and Billionaire, Bill Bartmann create multi-million dollar businesses with a thousand employees... starting from an idea and almost no money.

Whether it's network marketing or traditional business doesn't really matter in the end. What you end up with isn't a "business." The result is freedom --- the freedom to come and go as you please; eat when and where you want; take long vacations; and live debt-free in a luxurious home.

A real entrepreneur knows that no matter what else is going on in the world we always know that we can find a way to make money.

The real key to making money is a certain mindset in which you *see money-making ideas* instead of only seeing life through the veil of your present circumstances.

I'm going to explain how you can live the kind of life where your kids go to the best schools and your only worry is which $100 bottle of wine you'll

be serving with dinner. I'll show how to earn the kind of money that frees you forever from the bondage of a job you hate and a lifestyle you'd like to leave behind. You'll find that it's not about the business model, compensation plan or product, but rather how you approach it that makes all the difference.

Making money is not rocket science. ANYONE can do it. The list of successful network marketers is endless. For every big company that's received a government handout in the past few years, there are a thousand MLM entrepreneurs who have made themselves rich.

I could name you thousands of individuals from almost any background who are making tons of money in a network marketing business. Again it's not the business model that makes you the money, it's how you think and approach making money.

Some build empires with hundreds of employees. Others work at home, taking time out to ride the surf when the waves are just right. Being financially successful is a way of thinking. It's not about owning a business or having an MBA.

You don't need a ton of money to make money. You don't need an Ivy League degree. You don't even have to have a money-making idea to get started. In network marketing you can partner with someone that puts up all the money and support and just go to work.

So, what's the Secret to becoming wealthy? Start to think and act like a wealthy person!

This may come as a shock to you, but most people really don't want to change. Just give them a beer, point them toward the sofa and give them the television remote. They will continue to complacently live out their lives. Most people are much too busy earning a living to become wealthy. They spend the majority of their time focused on what they *don't have* and what they *don't want*, instead of focusing on what they want in their lives.

If you want to become successful, if you want to become wealthy, *you have to take action to change*, otherwise there will always be somebody telling you how to run your life, making you feel insecure and doubtful. I

know people, as I'm sure you do, who go to work every day to a job that they hate. They hate what they earn and/or what they do, but they stay because they feel they have no other choice. They justify their position by calling it job security. But what they don't realize is that there's no security in a job! It's called *prolonged poverty* in my book! It's like living in a place you hate but you're afraid to move because of your job. Then you lose your job and can't afford to move, so you look for another insecure position that will keep you in the place you hate. *That's insanity, not security!*

> **What would I say to a person in that position? *If you want to get better, you have to be* bold. You have to make a decision to do something differently. Stop working for someone else's goals and dreams and make a decision to start working for your own.**

So, the next time you catch yourself saying, "I have no choice," stop and ask yourself if that's really true. The more you make choices that move you in the direction you want to go the faster you will arrive there. The fact is, that's how you arrived at where you are today. You arrived where you are based upon the choices you've made. And if you want to arrive somewhere different, simply change your choices.

And becoming wealthy isn't just something you do in your head. You've got to take action to change. If you are waiting for the Law of Attraction to bring you what you want, it won't. Quantum physics proves that it can't work. What works is making a decision to be wealthy and then taking action to change.

The point is... If you dream about a day when you can order a meal based on what you want instead of the cost... a time when college fees are covered and you're still living comfortably... or that day you finally tell your boss "Adios, amigo"...Then, you're ready to Crack the Rich Code!

People don’t have a problem “thinking” success. They have a problem “believing” that they can accomplish what they are “thinking.”

Your vision may be that you want to earn a million dollars, and the reality is that you don’t “believe” you can. Most people are convinced, through conditioning, that everything they do won’t work out. Look at it this way. A belief is something you have decided is true, it may not be. It’s a made up story! If you want to become wealthy, simply make up a new story. It’s not rocket science. Stop listening to the old you and create a new, wealthy you.

Start from right where you are today! Your first step is to know that you can - and will - become wealthy. You don’t have to know what’s next, or even how to start. All you need is the make a decision, take action, and have the willingness to invest in yourself and follow the advice of people who are where you want to be in life.

The money is there to be had. There is no less money in the world. People are still spending money - and lots of it. For you to afford the BMW you’ve been lusting after... spend a full month diving in the Bahamas... or take the family to Europe for the entire summer... *all you need is a good money-making opportunity* and the willingness to follow some guidance. And if you don’t have one that’s working for you, email me and I’ll make some recommendations.

Making money is easy. *Deciding* to make money is hard. You can own a business with dozens of employees; or, you can work from home in your network marketing g business. It doesn’t matter. If you are in business the focus should be on making money with whatever you do.

Money is all about FREEDOM. If you want freedom you’ll need plenty of money. So grow your business AS IF you’re going to sell it for $10 million.

Decide RIGHT NOW - that you will re-write your money blueprint and make the kind of money that gives you the lifestyle you want.

To make lots of money you'll need the best possible information on how to get started... the mental mindset that helps you overcome obstacles, push through self-doubt, and get the help that's going to keep you propelled forward... and ongoing advice, assistance, and encouragement that digs you out of holes and keeps you on course.

Start today! I'd love to help you!
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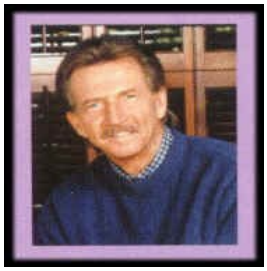

Jim Britt is the author of numerous best selling books including "Rings of Truth", "Money, How to earn it, How to make it grow", "Unleashing Your Authentic Power" and "Do This. Get Rich" just to name a few. He is an internationally recognized leader in the business community and a highly sought after key note speaker for all audiences. He is a result producing success coach and one of the leading experts in peak performance training for the small business entrepreneur.

His background includes all levels of experience, research and education. Jim served as President of Dr. Denis Waitley's Psychology of Winning, Vice President of Jim Rohn's Adventures in Achievement and President of Dr. Maxwell Maltz's, Psycho Cybernetics International.

Jim has served as a human behavior specialist, performance educator and success coach, to more than 300 corporations throughout the United States, Canada and Europe, helping their employees improve their performance, access their true potential and to live lives filled with advancement professionally and personally. Throughout the world for over three decades Jim has presented seminars on The Power of Letting Go, personal achievement, entrepreneurship and small business success strategies, and all aspects of peak performance and personal fulfillment to audiences totaling more than 1,000,000 people.