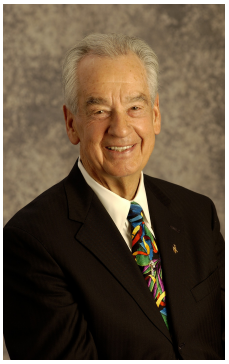
CLASSIC | PERSONAL GROWTH| PROFESSIONAL DEVELOPMENT | THINKING | WISDOM

The Mighty Oak from the Acorn Grew

It is not where you start but where you go that counts.

by **Zig Ziglar**

617 words | 2 pages



Many of us use the acorn-to-oak-tree analogy to point out that it is not where you start but where you go that counts. For the oak tree to grow from the acorn, the acorn needs rich soil in which to germinate, regular amounts of nourishing, refreshing water, as well as the warmth of the sun and perhaps gentle breezes from time to time.

Man also has certain needs which must be met in order to grow. Consider two giants in the world of athletics. Shaquille O'Neal, who is seven feet, one inch tall and weighs 303 pounds, and David Robinson, who is seven feet, two inches tall and weighs 235 pounds. Shaquille O'Neal entered this world weighing seven pounds, eleven ounces, slightly more than the average, seven pounds, eight ounces. David Robinson, however, came in slightly smaller than average at seven pounds, six ounces. Both of these giants required lots of love, plenty of food, water and the proper vitamins and minerals to achieve their current stature.

In order for them to become the giants they have become on the hardwood, however, more was needed than just being big, because many giants in size do not make it big in athletics. These two men were blessed with a certain amount of athleticism, but think of the hundreds of hours of practice and endless hours of coaching that have gone into their development.

Being a giant, in most cases, has nothing to do with your size. As my friend Mary Crowley loved to say, *"It doesn't take much of a man or woman to be a giant, but it does take all of him or her."* When you take the seed which was planted in you, nourish it, develop a plan of action, and learn to work within the organization or community of which you're a part, you, too, can become a giant. So, give it your best shot... and I'll SEE YOU AT THE TOP!

Zig Ziglar is known as America's Motivator. He is best known for his inspirational messages of hope through his 32 books and numerous audio and video recordings. To be inspired visit his website at http://www.ziglar.com

Based on the principles of founder, Zig Ziglar, the Ziglar Way conveys powerful life improvement messages that transcend barriers of age, culture and occupation. Delivered through personal development training and corporate training programs, the Ziglar Way has impacted more than a quarter of a billion lives.

The Ziglar Way—a philosophy is born

The personal and professional development strategies you discover through Ziglar are all built on or related to a basic philosophy. A philosophy developed by Zig Ziglar more than 50 years ago.

A World War II veteran who grew up poor in Yazoo City, Mississippi, Zig worked in a succession of sales companies early in life. As his sales skills grew so did his interest in motivational speaking. During speeches, his messages of hope, encouragement and faith showcased his way of life—forming the Ziglar Way.

How the Ziglar Way makes a difference

Taking action, common sense, fairness, commitment and integrity form the basis for this way of life. And when you live by this philosophy you'll live a balanced life while achieving significance at both work and home.

All Ziglar programs focus on these key items - old and new. That's why Ziglar programs from the past continually change lives while newly developed personal and corporate training programs at Ziglar remain consistent with this basic philosophy.