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Go Forth and Multiply!

Just think if you could put yourself on a Xerox machine and choose the number of people you would like in your team as fired up as you are and as passionate about your business as you are!

by **Jan Ruhe**

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Oh boy is recruiting and replicating yourself fun! Just think if you could put yourself on a Xerox machine and choose the number of people you would like in your team as fired up as you are and as passionate about your business as you are!

Can you even imagine!

Once you start prospecting, find a time to explain EXACTLY what they are going to be doing. Show them the plan carefully and be up front about *every*thing that is expected of them.

EVERYTHING happens before they join, the trust, the understanding and the lasting excitement. If you withhold anything until they join, you are doomed and the party is over.

The trust is gone and you cannot get it back. Show your new recruits that you can build the business and lead by example. Never ask others to do that which you are not willing to do yourself. Coach your distributors so that they are confident they can build the business by themselves but that you will be their amazing support system. Stay in touch. Communication with your distributors is paramount.

Have fun! Prove it works! Fire up!

Jan Ruhe has been in Network Marketing for over 32 years, 30 in the same company where she made millions. She left that company in 2012 as a Legacy Diamond.

Jan has written 14 best sellers in the Network Marketing/Personal Growth field, has trained over 200,000 distributors around the world and is a legend in Network Marketing as she actually built a business from the ground up. She had over 80,000 in her network in the USA alone with 40 direct active leaders.

Jan became a millionaire in 1994 and has trained many distributors who have gone on to be millionaires in their own companies. Jan is the mother of 3 grown children and lives in Colorado and Florida with her husband Bill when they are not traveling the world. Jan is constantly booked speaking/training around the globe.
Her message to all is *"Don't be average, be a champion."*
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