

## Are You a Know-It-All-Do-Nothing or a Know-It-All-Do-It-All?

*If you're scouring the web for new network marketing training, it may be time to use your old network marketing training and create some results first*

by **David Feinstein**

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If you've been spending time searching the web for network marketing training and guidance then there's a good chance that it's because of that, that you haven't yet reached your goal (or gotten close to it).

That may sound a bit counter intuitive, but stay with me for a second and you'll understand what I mean.

*"If time be of all things the most precious, wasting time must be the greatest prodigality."~ Benjamin Franklin*

### **Network Marketing Training Requires That You Take Action on What You're Learning**

Have you ever gone to a network marketing forum, and noticed that some of the people in there are always there, and they're always complaining that they can't achieve the success that they want to achieve?

I've seen it tons of times, and it's frustrating.

**As a professional network marketer and network marketing trainer, I've had numerous times where I get frustrated by the people I teach, because they**

## **refuse to act on the training I've given them.**

Many times, people will sit through an entire web conference training, and then the next day when we go over their progress and we ask them what they've done they'll have nothing to show. But they'll have a million questions about other training that they've heard or read about, and if I think it will work.

These people are basically nothing more than information consumers. They're the people who know everything, but know nothing at all. The reason they know nothing is because they haven't used one bit of their knowledge to gain experience.

### **Experience and Failure May Be the Greatest Network Marketing Training of All**

Here's the thing. I'm all about learning new techniques and studying up and learning about the newest network marketing training.

One of the reasons Ann and I have stayed so successful in this new age of technology, while many veteran network marketers have let it pass them right by is due to the fact that we've stayed up to date on what's working now.

I'm a hip dude, and I like to stay that way ☺

But the difference is that I could go out and learn everything, and be able to recite all the new lingo about social networking, and all the buzz words, and then never put them to use.

## **However, part of the reason that we've been so successful in this industry for so long is that we take major ACTION on what we learn.**

Learning and network marketing training is a huge aspect of our business, but we immediately turn around and put everything that we learn to the test. If it's Facebook Marketing or Twitter, or Blogging, or

Ezine Articles, or Youtube... we don't just learn what could be done. We learn what will be done, and our downline gets bigger each and every single day because of that.

That also goes for what we do offline. Our business has been built primarily offline, and we still learn each and everyday. And what we learn we put to immediate use. If we learn a new closing line we try it out. If we learn a new conversation starter we start a new conversation. If we get our hands on a new marketing hand out tool, you can bet your downline that we're going to be handing those suckers out and see how they work.

And if it doesn't work then we move on, if it does work, we master it and expand on it until it's an integral part of our network marketing arsenal.

*"An ounce of action is worth a ton of theory." ~ Friedrich Engels*

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One of network marketing's ***premier trainers and teachers***, David Feinstein is an accomplished ***motivational speaker and coach*** as well as the ***author*** of many highly successful books. David believes that life is meant to be lived to the fullest, and his personal life is a reflection of what you can achieve when you live fully.

David spends his time spanning the globe with extensive travel and enjoying his ***personal freedom with his lovely wife Ann***. With over ***20+ years of experience in the NWM profession***, David is 100% happy in his daily life, enjoying financial freedom, his love of coaching, animals, family and friends and personal empowerment. David is always welcome to partnerships and learning more about network marketing and personal branding.

David is a self-described ***outside the box thinker*** who has a true entrepreneurial spirit that began when he started managing paper routes with other children at the age of 12. As David entered adulthood he found himself running a highly successful accounting firm. While many people would be pleased with that success alone, David always wanted more. ***Managing fortunes*** for some of the most recognizable names in Hollywood was not enough and soon David began looking into other avenues.

His strengths lie in ***his ability to motivate and craft highly effective marketing plans***. His ability to engage, manage and work with some of the most demanding personalities on the planet has allowed David to truly become a leader in personal marketing.